

Your Source for NetSuite & QuickBooks Accounting Services
100% U.S.-BASED OUTSOURCED BOOKKEEPING, CONTROLLER & ADVISORY SERVICES

MEET ACCOUNTINGDEPARTMENT.COM

POWERED BY PEOPLE | PROCESS | TECHNOLOGY



Not all accounting departments are created equal—and companies can fail or thrive as a direct result of their accounting department's performance, efficiencies and capabilities. We support our clients with resources and expertise specifically designed to support your accounting needs.

OUR CLIENTS

Industry Agnostic
\$1 - \$100 Million+ Revenue
U.S. Companies Nationwide
U.S. Subsidiaries of Foreign Companies

OUR COMPANY

Founded in 2004
100% U.S.-Based
100% Virtual
Award-Winning
Passion For Helping Clients

OUR EMPLOYEES

150+ Full-Time, W-2
CPA Controllers
Technology Certified Staff
Trained Professionals

OUR INDUSTRIES (SAMPLING)

Professional Services
e-Commerce
Consulting Firms
Managed IT Services
SaaS Companies
Funded Startups
Government Contractors
Non-Profit Organizations
Manufacturing & Distribution
Private Equity / VC

OUR PROCESS

Customized Demonstration
Expert File Review
Three Tier Services Proposal
Fixed Monthly Fee
Structured Implementation
Complete Takeover on Day One
Streamlined Efficient Automated Process Development
Dedicated Accounting Specialist & Controller Team
Customized Client Procedure Manual
Timely, Accurate and Reliable Financials

OUR TALENTS

Financial Analysis
Establishing / Managing KPIs
Cash Flow Forecasting
Best Practice Recommendations
Implementing Accounting & Operational Workflows
Job / Project Costing
Implementing / Managing Technologies
Custom Reporting
Identifying Opportunities to Support Client Needs

YOUR CONTACT

BILL GERBER, CO-FOUNDER
BILL.GERBER@ACCOUNTINGDEPARTMENT.COM
888.858.9919

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Is YOUR ACCOUNTING DEPARTMENT PUTTING YOU AT RISK?

Signs To Watch For:

- Internal or external bookkeeper is quitting, always behind, committed any level of fraud or theft
- Financial reports are late or non-existent
- Most or all data is in excel spreadsheets and/or managed manually
- Financial reports give no meaningful data or support to decision making
- Other business decisions are hard to reach (due to lack of information)
- Concerns about efficiencies but doesn't know where to begin shoring up issues
- Struggling to incorporate automated workflows and accounting technologies

ARE YOU A GOOD FIT?

Common "Good Fit" Characteristics... You Are/Have:

- Annual Revenue between \$1 million and \$100+ million
- A U.S. company or U.S. subsidiary
- Currently using QuickBooks or NetSuite or willing to move to either program
- Owner/Founder/CEO/CFO interested in / significantly involved in the "numbers"
- Key personnel are considerate and easy to work with
- Management that desires and appreciates:
 - Best Practices - accounting processes & procedures that drive efficiency
 - Higher level accounting such as budgeting and forecasting
 - More advanced reporting such as job costing and department tracking
 - Cutting edge technologies
- Require better security around financial information
- Has complexity in accounting (including but not limited to, DCAA requirements, foreign currencies, multiple entities, etc.)

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